defendants' overstatements and misstatements of the Company's business, operations and earnings throughout the Class Period, defendants, if they did not have actual knowledge of the misrepresentations and omissions alleged, were reckless in failing to obtain such knowledge by deliberately refraining from taking those steps necessary to discover whether those statements were false or misleading.

- 58. As a result of the dissemination of the materially false and misleading information and failure to disclose material facts, as set forth above, the market price of Sonus's common stock was artificially inflated during the Class Period. In ignorance of the fact that market prices of Sonus's publicly-traded common stock were artificially inflated, and relying directly or indirectly on the false and misleading statements made by defendants, or upon the integrity of the market in which the common stock trades, and/or on the absence of material adverse information that was known to or recklessly disregarded by defendants but not disclosed in public statements by defendants during the Class Period, Plaintiffs and the other members of the Class acquired Sonus common stock during the Class Period at artificially high prices and were damaged thereby.
- 59. At the time of said misrepresentations and omissions, Plaintiffs and other members of the Class were ignorant of their falsity, and believed them to be true. Had Plaintiffs and the other members of the Class and the marketplace known the truth regarding the problems that Sonus was experiencing, which were not disclosed by defendants, Plaintiffs and other members of the Class would not have purchased or otherwise acquired their Sonus common stock, or, if they had acquired such common stock during the Class Period, they would not have done so at the artificially inflated prices which they paid.

- 60. By virtue of the foregoing, defendants have violated Section 10(b) of the Exchange Act, and Rule 10b-5 promulgated thereunder.
- 61. As a direct and proximate result of defendants' wrongful conduct, Plaintiffs and the other members of the Class suffered damages in connection with their respective purchases and sales of the Company's common stock during the Class Period.

#### SECOND CLAIM

## Violation Of Section 20(a) Of The Exchange Act Against the Individual Defendants

- 62. Plaintiffs repeat and reallege each and every allegation contained above as if fully set forth herein.
- 63. The Individual Defendants acted as controlling persons of Sonus within the meaning of Section 20(a) of the Exchange Act as alleged herein. By virtue of their high-level positions, and their ownership and contractual rights, participation in and/or awareness of the Company's operations and/or intimate knowledge of the false financial statements filed by the Company with the SEC and disseminated to the investing public, the Individual Defendants had the power to influence and control and did influence and control, directly or indirectly, the decision-making of the Company, including the content and dissemination of the various statements which Plaintiffs contend are false and misleading. The Individual Defendants were provided with or had unlimited access to copies of the Company's reports, press releases, public filings and other statements alleged by Plaintiffs to be misleading prior to and/or shortly after these statements were issued and had the ability to prevent the issuance of the statements or cause the statements to be corrected.

- 64. In particular, each of these defendants had direct and supervisory involvement in the day-to-day operations of the Company and, therefore, is presumed to have had the power to control or influence the particular transactions giving rise to the securities violations as alleged herein, and exercised the same.
- 65. As set forth above, Sonus and the Individual Defendants each violated Section 10(b) and Rule 10b-5 by their acts and omissions as alleged in this Complaint. By virtue of their positions as controlling persons, the Individual Defendants are liable pursuant to Section 20(a) of the Exchange Act. As a direct and proximate result of defendants' wrongful conduct, Plaintiffs and other members of the Class suffered damages in connection with their purchases of the Company's common stock during the Class Period.

#### WHEREFORE, Plaintiffs pray for relief and judgment, as follows:

- (a) Determining that this action is a proper class action, designating Plaintiffs as Lead
  Plaintiffs and certifying Plaintiffs as a class representative under Rule 23 of the Federal Rules of Civil
  Procedure and Plaintiffs' counsel as Lead Counsel:
- (b) Awarding compensatory damages in favor of Plaintiffs and the other Class members against all defendants, jointly and severally, for all damages sustained as a result of defendants' wrongdoing, in an amount to be proven at trial, including interest thereon;
- (c) Awarding Plaintiffs and the Class their reasonable costs and expenses incurred in this action, including counsel fees and expert fees; and
  - (d) Such other and further relief as the Court may deem just and proper.

## JURY TRIAL DEMANDED

Plaintiffs hereby demand a trial by jury.

Dated: February 26, 2004

By their attorneys,

Thomas G. Shapir BBO#454680

Theodore M. Hess-Mahan BBO #557109

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**Attorneys for Plaintiffs** 

# CERTIFICATION OF PLAINTIFF PURSUANT TO FEDERAL SECURITIES LAWS

ROBERT CONTE ("Plaintiff") certifies as follows:

- I have reviewed a draft complaint against Sonus Networks, Inc. and others and authorize its filing.
- I did not purchase the security that is the subject of this action at the direction of 2. counsel or in order to participate in this private action.
- I am willing to serve as a Class Representative, including providing testimony at 3. deposition and trial, if necessary.
- To the best of my current knowledge, the following are all my transactions in Sonus Networks, Inc. during the class period referenced in the complaint:

<u>Date</u>	Purchased or Sold	No. of Shares	Price per Share
1-6-2004	P	100	\$8.54

- 5. I have not served as a Class Representative in a federal securities case in the last three years.
- I will not accept any payment for serving as Class Representative beyond б. Plaintiff's pro rata share of any recovery, except as ordered or approved by the court, including any award for reasonable costs and expenses (including lost wages) directly relating to the representation of the class.
- 8. I hereby certify, under penalty of perjury, that the foregoing is true and correct to the best of my current knowledge, information and belief.

DATED: February 20, 2004

# CERTIFICATION OF PLAINTIFF PURSUANT TO FEDERAL SECURITIES LAWS

MARK RESPLER ("Plaintiff") certifies as follows:

- I have reviewed a draft complaint against Sonus Networks, Inc. and others and 1. authorize its filing.
- I did not purchase the security that is the subject of this action at the direction of 2. counsel or in order to participate in this private action.
- I am willing to serve as a Class Representative, including providing testimony at 3. deposition and trial, if necessary.
- To the best of my current knowledge, the following are all my transactions in 4. Sonus Networks, Inc. during the class period referenced in the complaint:

<u>Date</u>	Purchased or Sold	No. of Shares	Price per Share
2-11-2004	P	500	\$6.71
2-11-2004	р	1,000	\$6.72

- I have not served as a Class Representative in a federal securities case in the last 5. three years.
- I will not accept any payment for serving as Class Representative beyond 6. Plaintiff's pro rata share of any recovery, except as ordered or approved by the court, including any award for reasonable costs and expenses (including lost wages) directly relating to the representation of the class.
- 8. I hereby certify, under penalty of perjury, that the foregoing is true and correct to the best of my current knowledge, information and belief.

February /9, 2004 DATED: